

# Leading Nonprofit Organizations

Dates **March 10 - 12, 2010**  
**Begins Wednesday, 9am**  
**Ends Friday, 4pm**

Fee **\$1550\***  
**GISC Members: \$1500**

CE hours **23**

Faculty **Andrea Kihlstedt, MA and Robert Kolodny, PhD**

*\*\$800 scholarships available for all qualified nonprofit organizations*

This program is designed for executive directors (ED's) of nonprofit organizations who wish to build their influence and increase their strategic effectiveness. The demands of attending to diverse stakeholders in rapidly shifting environments with limited resources make nonprofit leadership particularly challenging. Based on the GISC Model of Leadership, the program addresses these realities head-on, building on decades of experience in understanding organizations and developing leaders.

Engaging with other executive directors and exploring the Gestalt perspective, participants will have the opportunity to develop: a clearer picture of how to balance the multiple roles of the ED, a firmer sense of priorities given their organizational context, enhanced effectiveness in dealing with change and resistance to change, and new options for supporting and motivating staff. This practical workshop relates key concepts to fundraising, working with boards more effectively, and developing and managing staff. Participants will have extensive opportunities to experiment with the application of key concepts, exploring the strengths and limitations of their current style and practicing new skills.

*“The greatest gift that I received in the course of my work at GISC is this: that I have been able to let go of the need to single-handedly ‘do it all.’ Instead, I’ve learned a new way of partnering with my staff and colleagues so that we work together effectively towards to common goal. I’ve gained an appreciation of the power of awareness and the cycle of individual experience, and a new understanding of the important role each person plays in the success of an organization. I’ve also been able to use this new way of being in my personal life, and it has made a huge difference. I can honestly say that my experience at GISC was nothing short of life changing.”*

Lucy Loomis, Director  
Sturgis Library, Barnstable Village



## Benefits

Participants will:

- Gain heightened awareness of themselves and their effect on others.
- Strengthen their influence with staff and diverse stakeholders.
- Accept and manage multiple points of view.
- Understand resistance as a source of momentum that can actually support change.

## Participants

This workshop is specifically designed for experienced nonprofit executives who are committed to realizing their organization's full potential — and their own.

*“The Cape & Islands Nonprofit Leadership Development Program was an extremely worthwhile and profound experience for me, both in my educational leadership role and in my position on the board of Children’s Place. The Gestalt learning experience went beyond developing skills for leading and influencing people in an organization; it engaged the participants in reflecting on their own leadership styles, understanding the complexities associated with bringing about change, and applying these results-oriented leadership skills within professional organizational settings. The personal growth that I experienced went beyond my expectations and, to this day, I find myself integrating these leadership skills in all aspects of my life.”*

Gail M. Briere  
Assistant Superintendent of Curriculum  
Nauset Public Schools

# Registration

Leading Nonprofit Organizations  
March 10 - 12, 2010

Name: \_\_\_\_\_ Male:  Female:

Organization Name: \_\_\_\_\_ Position: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Province/Postal Code/Country: \_\_\_\_\_

Work Phone: \_\_\_\_\_ Home Phone: \_\_\_\_\_

Fax: \_\_\_\_\_ Email: \_\_\_\_\_

Current Profession: \_\_\_\_\_

**Please register me for the following:**

Leading Nonprofit Organizations

March 10 - 12, 2010 \_\_\_\_\_ Fee: \_\_\_\_\_

I am a GISC Member  I would like to join GISC (\$125/year) \_\_\_\_\_

My organization is a certified nonprofit; I would like to take advantage of the \$800 scholarship  \_\_\_\_\_

Program Title: \_\_\_\_\_

Date: \_\_\_\_\_ Fee: \_\_\_\_\_

**Total:** \_\_\_\_\_

How did you hear about this program? \_\_\_\_\_

If by referral, from whom? \_\_\_\_\_

Please invoice my organization:  \_\_\_\_\_

I have enclosed a check or money order payable to GISC (US funds only):

Charge my: Visa  Mastercard  American Express

Name as it appears on card: \_\_\_\_\_

Account Number: \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Mail or fax along with your payment to: **GISC, PO Box 515, South Wellfleet, MA 02663-0515, USA**