Principles and Practice of Management: A GISC Approach to Growing and Developing as a Manager

**Dates**
April 9-10, 2018
Begins: Monday, 9am
Ends: Tuesday, 5pm

**CE hours**
15

**Faculty**
Stuart Simon, LICSW, MCC

**Fee**
$1,495
GISC Members: $1,445

Becoming a successful manager requires the development of new skills and abilities: delegation, team building, supervision, change management and talent management, just to name a few. Becoming a successful manager also requires embracing new perspectives. For example: what does it mean to become accountable not just for your own performance, but for others? How do you manage the need to expand the range of your personal and professional “presence”? In this two-day program, participants will use a Gestalt approach to learn about and enhance their approach, presence and skills as a manager.

**Benefits**
Through lectures, presentations, demonstrations, practice sessions, and the results of your own 5Dynamics assessment, you will have an opportunity to:

- Develop your awareness of what being or becoming a manager means to you
- Expand your understanding of the impact of personal and professional presence
- Increase awareness of your management presence and style while identifying your developmental edge
- Get relevant feedback on your own leadership style
- Explore a process of balancing "strategic and relational" behaviors for increasing your managerial impact
- Understand the importance of, and be introduced to, managerial coaching skills
- Focus on your attitude and capacity for delegation
- Identify powerful tools for effecting change as a manager
- Explore with peers, the daily challenges of being a manager
- Identify and learn how to apply your unique strengths pattern to working with others

**Participants**
Anyone who is or expects to be a manager of people.

Nonprofit scholarships, group discounts, and 50% Tuition Massachusetts Express Grants are available for this program. Please inquire for more details.

"GISC is a high caliber community of teachers and participants – an excellent resource for anyone wanting to grow!"

Project Manager

"I highly recommend this program to anyone in a management position regardless of size or type of organization."

Senior Associate, Urban Planner

"Excellent management training – one of the best training programs I have attended!"

Retail General Manager

GISC is a nonprofit educational organization engaged in personal, professional, and organizational development worldwide. We provide tools to spark extraordinary change in leaders, organizations, practitioners and individuals. The GISC offices are located at 1035 Cemetery Road, South Wellfleet, Massachusetts, on Cape Cod. We offer training at the Wellfleet center and at locations around the world.

GISC • www.gisc.org/leaders p: 508.349.7900 f: 508.349.7908 e: office@gisc.org • Wellfleet, MA USA
Registration Form

Name: ___________________________ Male: ☐ Female: ☐

Company Name: ___________________________ Position: ___________________________

Preferred Mailing Address - Work ☐ / Home ☐: _______________________________________

City/State/Province/Postal Code/Country: ______________________________________________
__________________________________________________________________________________

Work Phone: ___________________________ Home Phone: ___________________________

Mobile Phone: ___________________________ Email: ___________________________

Current Profession (please check all that apply):
Coach ☐ Consultant/OD ☐ Psychotherapist ☐ Leader/Executive ☐ Nonprofit ☐ Educator ☐ Other:___________

Professional Affiliations/Associations:
ICF (Int’l Coach Federation) ☐ OD Network ☐ APA ☐ Other (please specify) ☐ ________________

How did you hear about this program? __________________________________________________
__________________________________________________________________________________

If by referral, from whom? ___________________________________________________________
__________________________________________________________________________________

Please register me for:

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I am a GISC Member: ☐ I would like to join GISC: ☐ $125/year

Total: ____________________

Invoice my organization: ☐ ___________________________________________________________
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I have enclosed a check or money order payable to GISC (US funds only): ☐

Charge my: Visa ☐ Mastercard ☐ American Express ☐

Name as it appears on card: _________________________________________________________

Account Number: ___________________________ Expiration Date: ______________________

Signature: _______________________________________________________________________

Cancellation Policy: Refunds are available up to 21 days prior to a program, less a $35 administration fee. When cancellation is made with a notice of 20 days or less, tuition will not be refunded, but may be applied to a future program within the next calendar year.

Mail or fax along with your payment to:
Gestalt International Study Center, PO Box 515, South Wellfleet, MA 02663-0515, USA
www.gisc.org  p: 508.349.7900  f: 508.349.7908  e: office@gisc.org