

Skills for Influential Leadership: An Overview

Dates	April 26 - 28, 2010 Begins Monday, 9am Ends Wednesday, 1pm
Fee	\$1,550 GISC Members: \$1,500
CE hours	22
Faculty	John Wipfler, JD, MBA, Marianne Roy, MEd

Also offered:

Dates	October 14 - 16, 2010 Begins Thursday, 9am Ends Saturday, 1pm
Faculty	Tracy Saunders, MA Michael Walsh, MBA

This workshop is an introduction to GISC's model of influential leadership and presents the interpersonal skills that build highly effective groups and organizations. The focus will be on developing self-awareness and personal impact, understanding the cycle of change and how to productively handle resistance to change, and practicing techniques of managing teams. Using a variety of feedback tools, including a pre-workshop assessment instrument, participants will experience a rare opportunity to understand their impact and build awareness of their competencies. Practical opportunities will be provided to explore how to increase influence and accomplish objectives. Through small group leadership exercises and case work, participants will practice how to support effective group behavior, effectively manage differences, and work with the dynamics of change and resistance.

The program will present research and theory of this leadership model, but will emphasize practice, reflection, and feedback. Through a combination of presentations, individual and small group exercises, and discussion, participants will gain a new understanding of what characterizes effective leadership—both for themselves and for others. Pre-workshop personal assessment instrument will be included.



Benefits

Participants will:

- Learn how their own presence influences their impact on others.
- Develop the ability to recognize and support specific skills of influential leadership.
- Identify and understand the interactions of small groups with more clarity.
- Develop skills to better understand and cope with resistance and change processes.
- Learn to interact with strategic intent to accomplish objectives.

Participants

This program is suitable for leaders, supervisors, managers and coaches who seek a new approach to their roles. It may also be of interest to those who want to support leadership development in others.

ICF has certified this program for 15.5 cc hours and 6 other hours.

“There are two particular areas where this training has helped me — confidence and personnel management. The training gave me a better sense of my strengths, and with the coaching provided, I’ve learned how to use those strengths to gain confidence dealing with other executives on complex or difficult problems. In my last review, my boss, the company president, noted that I was clearly more comfortable and contributory in such situations. Regarding personnel management, the simple identification of idea makers, planners, doers, etc., provided a tool that allows for better group development and interaction. A better appreciation for the total effort required to create and implement a new idea has created more of a dynamic patience, which has been helpful to me.”

Philip Bartley CIH CSP
VP Environmental, Safety, and Quality Services, Tetra Tech

Registration

Skills for Influential Leadership: An Overview

Name: _____

Organization Name: _____ Position: _____

Address: _____

City/State/Province/Postal Code/Country: _____

Work Phone: _____ Home Phone: _____

Fax: _____ Email: _____

Current Profession: _____

Please register me for the following:

Skills for Influential Leadership

April 26 -28, 2010 October 14 - 16, 2010 Fee: _____

I am a GISC Member I would like to join GISC (\$125/year) _____

Program Title: _____

Date: _____ Fee: _____

Total: _____

How did you hear about this program? _____

If by referral, from whom? _____

Please invoice my organization: _____

I have enclosed a check or money order payable to GISC (US funds only):

Charge my: Visa Mastercard American Express

Name as it appears on card: _____

Account Number: _____ Expiration Date: _____

Signature: _____

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