

# Executive Personality Dynamics for Coaches

**Dates**            **October 26-29, 2017**  
                         **Begins Thursday, 3pm**  
                         **Ends Sunday, 12noon**

**Fee**                **\$1,195**  
                         **GISC Members: \$1,145**

**CE hours**        **21 - APA, ICF**

**Faculty**          **Mary Anne Walk, MS, MBA, MCC**



This program focuses on individual personality theory and assessment and its application to coaching. The practice of coaching requires the ability to understand quickly the personality dynamics of the person being coached; yet training in coaching does not generally provide in-depth education in assessing and working with these issues.

This intensive workshop will focus on understanding and working with the characteristics and manifestations of narcissism, perfectionism and control, anger and conflict management, depression, and issues of self-esteem. Participants will explore how to coach each differently and how to know when referral is needed. Participants will have the opportunity to explore cases from their own practices in relation to personality dynamics and theory.

*“Sessions at the Center continue to help me gain self-awareness and develop new abilities and confidence. It's a refreshing and fun learning environment.”*

Buz Sadlock  
Executive Coach & Consultant  
Sadloch Development Associates

## Benefits

Participants will learn:

- Positive and negative aspects of the individual personality types and how they impact organizations
- Individual relationship styles, conflict management styles, and how to determine the most effective way to work with these different styles
- Strengths of clients served and ways to build on these
- Manifestations of personality types in personal and family life
- Roles of race, gender, and age as they relate to executive personality dynamics

## Participants

This workshop is designed for any experienced coach or consultant. Leaders may also find this program useful.

ICF has certified this course for 21 core competency hours.



# Registration Form

Name: \_\_\_\_\_ Male:  Female:

Company Name: \_\_\_\_\_ Position: \_\_\_\_\_

Preferred Mailing Address - Work  / Home : \_\_\_\_\_

City/State/Province/Postal Code/Country: \_\_\_\_\_

Work Phone: \_\_\_\_\_ Home Phone: \_\_\_\_\_

Mobile Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Current Profession (please check all that apply):

Coach  Consultant/OD  Psychotherapist  Leader/Executive  Nonprofit  Educator  Other  \_\_\_\_\_

Professional Affiliations/Associations:

ICF (Int'l Coach Federation)  OD Network  APA  Other (please specify)  \_\_\_\_\_

How did you hear about this program? \_\_\_\_\_

If by referral, from whom? \_\_\_\_\_

**Please register me for:**

Program Title	Date	Fee
_____	_____	_____
_____	_____	_____

I am a GISC Member:  I would like to join GISC:  \$125/year

**Total:** \_\_\_\_\_

Invoice my organization:  \_\_\_\_\_

I have enclosed a check or money order payable to GISC (US funds only):

Charge my: Visa  Mastercard  American Express

Name as it appears on card: \_\_\_\_\_

Account Number: \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Signature: \_\_\_\_\_

**Cancellation Policy:** Refunds are available up to 21 days prior to a program, less a \$35 administration fee. When cancellation is made with a notice of 20 days or less, tuition will not be refunded, but may be applied to a future program within the next calendar year.

Mail or fax along with your payment to:  
**Gestalt International Study Center, PO Box 515, South Wellfleet, MA 02663-0515, USA**